



For the Best

CORPORATE PROFILE

Australian owned, quality assured



EXCELLENCE/COMMITMENT/ SERVICE

Matchmaster strives to be our customers' first choice and "For The Best" in the market we serve by exceeding our customers expectations, providing new technology solutions, leveraging our diverse brands, driving operational excellence, and committing to the highest standards of business practices - all of which will drive **Matchmaster's** long-term growth, value and success. **Matchmaster** fully understands and exceeds our customers' needs, wants and preferences and provides greater value to our customers than our competitors. **Matchmaster** builds on the company's reputation and image internally and externally while driving initiatives to ensure **Matchmaster** remains "For The Best" for our customers and our employees.

Matchmaster opened its engineering business in 1939. The design and manufacturing of TV Reception Systems and solutions began in 1954,



two years before television hit the airwaves. Today with over 72 years of industry experience **Matchmaster** is firmly established as the nation's leader in engineering and product technology, commercial product development, outstanding service and industry training. **Matchmaster** caters for all domestic and commercial television reception equipment, system design, technical advice as well as consultancy in developing and designing integrated solutions and commissioning for your next project.

Matchmaster products range from the humble television antenna to complex distribution systems including Fibre Optics, TV over CAT6 and IPTV into the future.

Matchmaster specialise in commercial distribution systems with design and engineering capabilities to suit every possible application.

Matchmaster provide local technical support for everything from domestic antenna installations through to complex commercial network design, in multiunit dwellings as well as designs for the hospitality industry.

Matchmaster is an endorsed trainer and is known for delivering the best training program of its type.

Quality Assured Company

Matchmaster adhere to the highest standards of corporate governance by establishing processes and practices that promote and ensure integrity, compliance and accountability. **Matchmaster** is a quality Assured Company.



Quality
ISO 9001

SAI GLOBAL
HEAD OFFICE ONLY

Matchmaster is also actively involved in the communications industry and represented on the board of the ADTIA, ADSIF, CITT, ESQ, CEDIA, ECA, NECA, VETAB, the Digital Task Force and Standards Australia.



DESIGN/MANUFACTURE/ DISTRIBUTION

Matchmaster designs, manufactures and distributes a comprehensive range of installation hardware and system equipment throughout Australia and New Zealand via our own manufacturing and distribution centers as well as a network of Agents.

Matchmaster products are recognised as the industry standard for being "The Heavy Duty Choice" and enjoy a reputation for strength, durability and performance beyond the specifications or capacity of our competitors. Our Australian made antennas, hardware and accessories are ISO quality assured.

Matchmaster lead the industry in high definition television reception equipment and have a comprehensive range marketed via **Matchmaster** brands such as DigiMATCH, DigiHUB, MagnaDIGITAL, and SQUARIAL.



Matchmaster in addition to our locally manufactured products are agents for a select group of products from internationally well known companies including WISI, Terra, Scion, Telemann, Johansson, Gale, Visiosat, PPC, Zon, Strong, Televes.



SPECIALISED/MATCHMASTER/ PROJECT DESIGN

Matchmaster's Engineering Team has designed many systems which utilise professional design software which is proprietary produced and licensed exclusively in Australia and New Zealand, this ensures that your system design is correctly produced from the beginning. Together with the utilisation of sophisticated headend equipment, **Matchmaster** create television reception systems for a range of applications and varying sites.

Our design service ensures that your television reception system will access the growing range of communication options including full fibre systems, HFC Network, SMATV, CATV, MATV, IPTV and of course high definition digital.



Some of our specialised designed and commissioned projects have been:

New South Wales

Residential

- Waterside Penrith development Stocklands Residential / FTTH.

Correctional Centres

- Nowra Prison Full digital only TV system 660 outlets 31 channels
- Nowra Correctional Facility / FTTH – 650 outlets / SCION CAT5 DVD delivery
- Long Bay Correctional Facility Forensic Health / MATV Headend COFDM to PAL
- Emu Plains Juvenile Justice Facility / TERRA Headend to Cells "Rating blocking for certain channel broadcast".

Military Sites

- HMAS Albatross Nowra 5 wire system
- Department of Defence Canberra Fibre distribution systems
- Upgrade of Navy boats for digital signals - Sydney

Resorts and Casinos

- Star City Casino and Hotel / WISI Headend distribution of SMATV / MATV and In-house Movies.

Sporting Facilities

- Blacktown Stadium SCION distribution System
- Premier Media Group "FOX SPORTS" / SCION PRO 1001 unit to existing WISI Headend via existing Cat5 to new floor.
- Blacktown Olympic Site / SCION CAT5 distribution via Headend to GWS AFL centre and NSW Cricket

Government and Municipal Buildings'

- "NECA" high achievement award winning system with Eastcoast Electrical
- Department of Commerce "NSW Housing" SMATV / MATV distribution via TERRA Headends.
- Disney Store Sydney CBD 150 outlets
- Foxtel repair centre 5000 outlets single dish and antenna system in large warehouse 7 wire system
- Austar repair centre 300 outlets
- HUB projects Canberra 3 off 5 wire systems 400 units

Airports

- Sydney Airport TV system upgrade
- Canberra Airport DIGITAL TV system to new Qantas facilities

South Australia / Northern Territory

Residential

- Port Lincoln Hotel Scion
- Air Apartments Headend
- SA Lifestyle Villages L Band
- Port Pirie SA First full 5 wire FIBRE system deployed no TDT 180 homes
- Aldinga SA second full 5 wire FIBRE system deployed no TDT 130 homes
- 6 Life Style Aged care gated villages SA SMATV networks 2000 homes
- Darwin Waterfront Vibe Hotel Headend
- 103 Esplanade Darwin Five Wire

Correctional Centres

- Cadell Prison Five Wire
- Port Augusta Prison Five Wire
- Mount Gambier Prison Five Wire
- Port Lincoln Prison Five Wire
- SA prisons 3 off full digital upgrade and removal of children's content via digital processors

Sporting Facilities

- Morphetville Race Course Scion
- SAJC SA 480 outlet SCION system

Western Australia

Residential

- Burswood Peninsular Apartment Development
- WA Plaza
- City Plaza
- City Square

Correctional Centres

- Derby Prison
- Albany Prison
- Casarina Prison
- Haka Prison

Resorts and Casinos

- Mandurah Peninsular Apartments & Hotel Resort
- Leighton Beach Apartments

Government and Municipal Buildings'

- WA Law Courts

Queensland

Residential

- Evolution Tower - Brisbane CBD
- Harbour Lights Cairns
- Various Accommodation Villages for Central Queensland Mine Sites

Correctional Centres

- Brisbane Remand & Reception Centre - Wacol
- Lotus Glen Correctional Facility - Mareeba
- Gatton Women's Correctional Facility - Gatton

Military Sites

- Amberley Airforce Base (Various Sections) - Amberley
- Enoggera Barracks

Aged Care

- Tri-Care - Runaway Bay
- Sandgate Masonic Care - Sandgate
- Tall Trees Retirement - Rochedale

Hospitals

- Mater Hospital - Townsville
- Cairns Base Hospital - Cairns
- Wesley Hospital - Brisbane

Resorts and Casinos

- Great Barrier Reef Yacht Club and Villas - Hamilton Island
- Residential Fibre-Optic Expansion - Hayman Island
- Jupiters Casino Townsville

Sporting Facilities

- Suncorp Stadium - Brisbane
- The Gabba - Brisbane

Government and Municipal Buildings

- Parliament House - Brisbane
- Roma St Police Station - Brisbane
- William McCormack Government Building - Cairns
- Many State and Private School Upgrades across Queensland
- University Upgrades (Bond, Griffith, UQ)

Airports

- Brisbane Airport Projects - Brisbane

DIAGRAMS/INSPECTIONS/TESTS

The **Matchmaster** Engineering Team not only generate technical layout and routing diagrams in our design laboratory but are also active participants in field inspections, testing and commissioning. In this way they are constantly able to provide a superior advisory service to contract installers and consultants.

Matchmaster's promise is simple; when a **Matchmaster** system is installed according to our design it will provide the highest quality reception first time, every time!



INDUSTRY/TRAINING/EDUCATION

As customers become more tech-savvy, their service expectations of technicians also increase. So to meet the rising demand for digital entertainment and technologies, **Matchmaster** and its RTO partners, have developed a series of new accredited TV Reception Training Courses to help technicians gain the knowledge and skills required.

Matchmaster Digital TV Reception Training Program

Matchmaster has been delivering industry trusted and approved training for over 15 years. Our Program continues to provide installers with the theory and practical knowledge to service the field with confidence.

Australian Government Antenna Installer Endorsement Scheme

Recently, the Government made changes to the television industry by setting firm dates for switching off analog transmitters. As part of the transition to digital-only services, and in consultation with industry, the Government has also set up a non-mandatory Antenna Installer Endorsement Scheme. To achieve Endorsement under the Scheme, installers must first register and then undertake an online assessment of their technical knowledge. The **Matchmaster** Training Program aims to educate installers in order to help them get through the online assessment and attain their Government Endorsement under the Scheme. For further information on the Antenna Installer Endorsement Scheme visit the Digital Ready website.

RTO Accredited Courses

The **Matchmaster** Training Program has been developed based on the requirements of the Australian Qualifications Training Framework (AQTF). This requires training to be delivered under the competency based methodology and will therefore ensure the knowledge and skills are assessed to a high standard.

Matchmaster in conjunction with our RTO partner, Electrical & Communications Association (ECA), delivers Certificate II and III in Digital Reception Technology. **Matchmaster** offers the core technology competencies for digital terrestrial reception covering terrestrial and satellite platforms, through the digital TV reception training programs. The ECA will then deliver the balance of competencies to enable the learner to achieve Certification. For further information on Certification visit the ECA website.



INTEGRATING/FUTURE/TECHNOLOGY

Technology is rapidly changing and demand for new technology in Digital Ready Reception services is in demand. Whether it is a housing estate, block of units, apartments, hospitals, clubs, luxury hotels or resorts the importance of providing an integrated and expandable communications network is imperative. Providing a specially designed and installed integrated system for Digital services will ensure that future expansion is catered for.

So start with **Matchmaster** who will consult, develop, design and commission your next project.

ENVIRONMENT/HEALTH/SAFETY



Matchmaster is committed to environment, health and safety excellence. We believe in good corporate environmental citizenship in the communities in which we operate, and in providing a healthy and safe workplace.

Matchmaster is committed to complying with all environmental, health and safety laws and regulations, wherever we operate in Australia and New Zealand. **Matchmaster** seeks to conserve energy, water and raw materials, use recycling and reduce waste. We work to instill these values in all our employees.

Matchmaster's Environment, Health and Safety policy, a copy of which is available at www.matchmaster.com.au, is the basis for our commitment to Environment, Health and Safety programs.